

AMERICAN FIDELITY
ASSURANCE COMPANY'S

# AF Term Life® Insurance



Renewable and Convertible Term Life Insurance

# Why Do You Need Life Insurance?

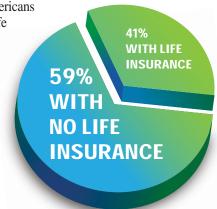
If you are considering buying life insurance, ask yourself this one question: Would my death leave anyone I love in a financial hardship?

It is impossible for life insurance to emotionally compensate for a loss, but it will ease the financial burden placed upon those for whom you care. The policy's benefit may be used in many ways:

- Income Replacement
- Care of Surviving Dependents
- Mortgage
- Daily Living Expenses
- College
- Supplement Retirement

## Did You Know?

- 3.6 million households with children under 18 have no life insurance protection.<sup>1</sup>
- Only 41% of adult Americans have individual life insurance.<sup>2</sup>
- 1 in 3 Americans have no life insurance coverage at all.3



## How Much Insurance Do You Need?

Need:	Amount
Final Expenses	\$
Mortgage	\$
Education for Children	\$
Current Debt	\$
Emergency Fund	\$
Income to Spouse	\$
Total Need	\$
Current Life Insurance \$	
Additional Ins. Needed \$	
Amount Applied For \$	
Term Period	<u> </u>
Cost: \$ pe	er

# What is Term Life Insurance?

Term Life Insurance is a policy that covers you during your earning years when you need it the most. You choose the term...the specific period of time...10, 20, or 30 years, that you decide is best for you and your family. Term Life Insurance offers you:

- A policy that you own. Take it with you if you leave employment
- Rates that are guaranteed not to increase during the term you choose.
- Rates that are based on issue age. *Secure your lower rate now.*
- A death benefit amount that is guaranteed during the term you choose.
- A death benefit amount that is paid tax-free.
- You may renew the policy at the end of the Term Period until the Insured reaches age 90. The premium rate is adjusted on each renewal. You may convert to a whole life insurance policy before the policy anniversary following age 75.

<sup>&</sup>lt;sup>1</sup> Facts About Life 2007, Limra International.

<sup>&</sup>lt;sup>2</sup> Insurance, Securities, and Banking: "DISB Marks September as Life Insurance Awareness Month"; September 2008.

<sup>&</sup>lt;sup>3</sup> Lack of Life Insurance Puts 77 Million Americans at Risk, SalaryShield Survey Finds Tue Sep 23, Business Wire, 2008

# How It Works



#### RENEW

at the end of each Term Period for a new level premium.\*

\*If you choose the 10 or 20 Year Term Plan, the renewal date will be every 10 or 20 years until the policy anniversary following age 70 or 60, respectively. Thereafter, premiums are renewable annually. The 30 Year Term Plan is renewable annually after the initial term period. All term plans expire the policy anniversary following age 90.

## **Product Features**

- Easy Application
- Affordable Premiums
- Minimal Health Questions¹
- No Medical Tests<sup>1</sup>
- Employee Issue Maximum: \$150,000
- Spouse Issue Maximum: \$75,000
  - Individual Policy or Rider
- Issue Minimum: \$25,000
- Issue Ages:
  - 10-Year Term: 18 70
  - 20-Year Term: 18 60
  - 30-Year Term: 18 50
    - 30-Year Term (WA and OR): 18-48
- Accelerated Death Benefit
- Nicotine and Non-Nicotine Rates
- Interim Coverage<sup>2</sup>

## Additional Options<sup>3</sup>

## Waiver of Premium

This rider waives the premium if the base insured becomes totally disabled as defined in the rider for at least six consecutive months. Premiums are waived for the base policy and any attached riders. If your total disability ceases, you simply resume premium payments; there is no requirement for payment of back premiums.

## Accidental Death Benefit

This rider provides the insured an additional death benefit if death is the result of an accident. Face amount is equal to the face amount on the base policy.

## Spouse Term Rider

This rider provides level term life insurance coverage on your spouse. The premiums for this rider are based on the spouse's age and nicotine usage. Premiums adjust at each renewal period based on the attained age of the spouse at the beginning of each renewal period. Coverage may be renewed for each additional renewal period up to the spouse's age 90, while the base policy is in force. Face amount must be equal to or less than the base policy.

### Childrens Term Rider

This rider provides level term life insurance protection for all your eligible children who are between the ages of one month through age 18. Coverage remains on each child until age 25 or marriage of the child prior to age 25. Your covered child may also convert this rider for up to five times the amount of coverage to any form of permanent insurance offered by American Fidelity Assurance Company. One premium covers all eligible children. Two benefit levels are available:

- \$10,000
- \$20,000

<sup>&</sup>lt;sup>1</sup> Issuance of the policy may depend on the answer to these questions.

<sup>&</sup>lt;sup>2</sup> You will be covered from the date of your application if you are insurable for the requested coverage under our general practice on the date the policy takes effect. This Interim Coverage will remain in force until the policy has been issued or declined.

<sup>&</sup>lt;sup>3</sup> Option availability may vary by state.

#### ACCELERATED BENEFIT SUMMARY AND DISCLOSURE NOTICE

The life product you are applying for includes an Accelerated Benefit Provision, which allows a portion of the death benefit to be paid if the Insured should become terminally ill. There is no extra premium associated with this provision. Any Accelerated Benefit paid will be treated as a lien against the policy proceeds.

The maximum accelerated benefit payable is the lesser of \$50,000, or 50% of the eligible proceeds as defined in the policy or rider. The total accelerated benefit payment under all policies and riders issued by us on any one life will not exceed \$100,000. (\$100,000 maximum does not apply in Florida, New Jersey, Pennsylvania and Vermont.) You have the right to request an accelerated benefit up to the maximum available. If the amount is less than the maximum, you have one additional request available for the balance of the benefits. The additional request for benefits must be received within 12 months from the date of the first benefit payment. (The additional request is not available in Connecticut.)

Prior to the payment of any accelerated benefit, the following conditions must be met:

- The Insured must have a terminal illness or injury, as defined in the policy, which with reasonable medical certainty will result in a drastically limited life span of the Insured of 12 months or less.
- The policy and/or the rider must be in force at the time benefits are requested and the Insured must be less than 85 years of age. (Does not apply in Connecticut and Florida.)
- This benefit is not available if you are required by law to use it to meet the claims of creditors, whether in bankruptcy or otherwise; or, if you are required by a government agency to use it in order to apply for, obtain, or otherwise keep a government benefit or entitlement. (Does not apply in Connecticut.)
- · We must receive the approval of any irrevocable beneficiaries before an accelerated benefit payment can be approved.
- Any outstanding policy loan, including interest, will be deducted from the Accelerated Benefit payable.

This Accelerated Benefit Provision if elected will have the following effect on your policy:

- Premiums will continue to be billed and payable as due. If the policy enters the grace period, as defined in the policy or rider, the premium due to keep the policy in force will be paid by us. The premiums paid by us will be deducted from the proceeds upon the death of the insured.
- Policy proceeds which are payable on the death of the Insured and Cash Values, where applicable, will be reduced by the amount of the accelerated benefit payment(s) and any premium paid by us.
- We reserve the right to charge a one-time administrative charge that will be deducted from the accelerated benefit. This charge will not exceed the amount stated in the policy or rider. (Charge does not apply in South Carolina.)

This Notice serves only as a summary and a disclosure regarding the Accelerated Benefit Provision. Please refer to your policy or rider for actual contract provisions.

You should consult with a personal tax advisor if you are considering electing the Accelerated Benefit Provision. Benefits as specified in the policy or rider will be reduced upon receipt of an accelerated benefit payment. This is not a long-term care policy. Receipt of accelerated benefit payments may be taxable or may affect your eligibility for benefits under state or federal law. Receipt of Accelerated Benefit payments may also affect you, your spouse or your family's eligibility for public assistance programs such as medical assistance (Medicaid), Aid to Families with Dependent Children (AFDC), supplementary social security income (SSI), and drug assistance programs.

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#### NOTICE TO APPLICANT

Thank you for applying for insurance with American Fidelity Assurance Company. Before we can issue a policy, we must first evaluate or "underwrite" your application. The purposes of this are to: 1) be sure you qualify for the insurance requested; and 2) determine the correct premium rate. Your answers to the questions on the application provide the basis for evaluation. We will use only the information you provide on the application. The information we obtain about you is treated as confidential. We will only disclose your nonpublic financial or medical information to other entities as permitted or required by law. With your prior written authorization, we or our reinsurers may disclose information in our files to other life insurance companies to which you apply for life or health insurance which have first agreed in writing with us to maintain the confidentiality of such information. You have the right to request information about such disclosures, and to know what information is in your file and seek correction of any data that you think is wrong.

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